

# The De-industrialization of Taiwan: A Spatial Perspective

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*Over the period 1986 to 2001 some 235,000 manufacturing jobs were lost in Taiwan. As such the Taiwanese economy met the classical definition of de-industrialization. However, when data derived from the successive Industrial and Commercial Census mapped for all 318 cities and townships (hsiang and chen) a more varied and positive view of the structural changes in manufacturing in Taiwan emerges. For example, 18.24 percent of the areal units had experienced no declines in manufacturing employment as late as 1996; similarly, 14.46 percent of all units reported net gains in employment through 1996. In addition, 81.33 percent of all areal units experienced increases in both average salaries in manufacturing and in value added. It appears then that industrial restructuring rather than de-industrialization is a better perspective through which Taiwan's most recent economic changes should be viewed. This evaluation is corroborated by changing patterns of Taiwanese exports. Future research on changing patterns of regional specialization in Taiwan manufacturing sector will further our understanding of the restructuring process.*

*Keywords: de-industrialization, Taiwan, direct foreign investment*

## INTRODUCTION

Since the late 1980s it has been fashionable to lament the fact that the economy of Taiwan had apparently undergone a process of de-industrialization (Dreyer, 1991; Tung, 1997). The evidence that such a major structural change in Taiwan's economy had in fact occurred was seemingly easy to identify: the number of workers employed in manufacturing had fallen annually since 1986 (Table 1). In the period 1986 to 2001, the number of those employed in manufacturing declined from 2.8 million to 2.5 million, a loss of some 234,000 workers or 8.29 percent; there was some recovery in employment, so that by 2005 the total had increased to 2.7 million, still well below peak employment. The decline in manufacturing in employment in the Taiwan economy and the increases in service employment were interpreted to

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mean that Taiwan was best understood as a service economy (Fare, Grosskoff, and Lee, 1995; Selya, 1994). The main concerns expressed over the fate of the Taiwanese economy that would result from the decline in manufacturing employment focused on unemployment and its economic and social consequences.

Table 1: Taiwan Industrial Indicators

| Year | Employment in Manufacturing (1000s of persons) | Number of Factories | Average Monthly Industrial Earnings(NT\$) | Value of Manufactured Exports (US\$Million) |
|------|--|---------------------|---|---|
| 1952 | 272  | 9966                |   | 9.5   |
| 1953 | 271  | 12175               |   | 10.7  |
| 1954 | 289  | 14392               |   | 9.9   |
| 1955 | 296  | 16154               |   | 12.8  |
| 1956 | 298  | 17852               |   | 20.1  |
| 1957 | 323  | 18774               |   | 18.7  |
| 1958 | 345  | 12289               |   | 21.9  |
| 1959 | 362  | 16893               |   | 37.1  |
| 1960 | 377  | 18788               |   | 53.1  |
| 1961 | 387  | 20646               |   | 79.8  |
| 1962 | 404  | 22373               |   | 110.1                                       |
| 1963 | 424  | 24837               |   | 136.3                                       |
| 1964 | 439  | 27540               |   | 183.9                                       |
| 1965 | 449  | 24603               |   | 206.9                                       |
| 1966 | 477  | 27437               |   | 295.2                                       |
| 1967 | 439  | 29861               |   | 394.8                                       |
| 1968 | 510  | 33057               |   | 539.7                                       |
| 1969 | 577  | 35146               |   | 776.4                                       |
| 1970 | 596  | 15031               |   | 1164.7                                      |
| 1971 | 758  | 20247               |   | 1666.9                                      |
| 1972 | 917  | 24906               |   | 2489.1                                      |
| 1973 | 1139   | 32318               | 2525                                      | 3794.1                                      |
| 1974 | 1160   | 37345               | 3389                                      | 4766.2                                      |
| 1975 | 1248   | 40982               | 4029                                      | 4440.6                                      |
| 1976 | 1450   | 43809               | 4734                                      | 7154.1                                      |
| 1977 | 1529   | 47704               | 5461                                      | 8188.6                                      |
| 1978 | 1916   | 52849               | 6341                                      | 11309.5                                     |
| 1979 | 2083   | 59499               | 6554                                      | 14580.8                                     |
| 1980 | 2152   | 55421               | 8043                                      | 17989.7                                     |
| 1981 | 2162   | 60277               | 9564                                      | 20989.1                                     |
| 1982 | 2168   | 59223               | 10467                                     | 20619.3                                     |

(cont.)

| Year | Employment in<br>Manufacturing<br>(1000s of persons) | Number of<br>Factories | Average Monthly<br>Industrial<br>Earnings(NT\$) | Value of<br>Manufactured<br>Exports<br>(US\$Million) |
|------|--|------------------------|---|--|
| 1983 | 2282   | 63220                  | 11136   | 23422.1  |
| 1984 | 2497   | 61008                  | 12173   | 28624.8  |
| 1985 | 2501   | 68145                  | 12697   | 28847.1  |
| 1986 | 2635   | 76886                  | 13983   | 37284.1  |
| 1987 | 2821   | 86546                  | 15356   | 50430.1  |
| 1988 | 2802   | 89965                  | 17012   | 57347.1  |
| 1989 | 2796   | 93295                  | 19461   | 63246.9  |
| 1990 | 2653   | 92978                  | 22048   | 64204.2  |
| 1991 | 2598   | 95327                  | 24469   | 72608.2  |
| 1992 | 2585   | 94673                  | 26986   | 77986.8  |
| 1993 | 2483   | 96579                  | 28869   | 81606.8  |
| 1994 | 2485   | 95581                  | 30797   | 89240.5  |
| 1995 | 2449   | 97016                  | 32545   | 107375.3   |
| 1996 | 2422   | 96756                  | 33900   | 111858.3   |
| 1997 | 2570   | 99844                  | 35456   | 119529.2   |
| 1998 | 2611   | 98836                  | 36436   | 108626.5   |
| 1999 | 2603   | 100682                 | 37686   | 119637.7   |
| 2000 | 2655   | 98860                  | 68792   | 146215.1   |
| 2001 | 2587   | 97172                  | 38277   | 120906.1   |
| 2002 | 2563   | 98195                  | 38208   | 128548.1   |
| 2003 | 2590   | 98865                  | 39583   | 142031.9   |
| 2004 | 2671   | 90751                  | 40611   | 171552.2   |
| 2005 | 2762   | 89883                  | 41751   | 186924.3   |

Source: Taiwan Statistical Data Book, Taipei: Council for Economic Planning and Development, various years.

Alarm over what appeared to be de-industrialization generated a debate as to its causes. No fewer than thirty-three "causes" of de-industrialization in Taiwan have been identified. Listed by frequency of mention, these include:

- The high cost of labor and /or the shortage of skilled labor (Chen, 1994; Chen, 2000; Chou, 2002; Clark, 1994; Courtenay, 1999; Domes, 1992; Dreyer, 1990, *Free China Journal*, 18 Oct., 1996; Lin, 2001; Smith, 1998; *Taipei Journal*, 25 Aug., 2000; Tung, 1997);
- Environmental concerns and protests (Chen, 1994; Cheng, 1998b; Cheng and Liao, 1998; Courtenay, 1999; *Far Eastern Economic Review*, 2 April, 1998; Shen, 1993; *Taipei Journal*, 25 Aug. 2000; Wu, 1995; Yu, 1995);
- Competition from manufacturers in the People's Republic of China (Biers, 2001; *Economist*, 2003b; Her, 1997b; Landler, 2001; Smith, 1998; Wu and

- Cheng, 2002);
- Republic of China “Go South” Overseas Investment Policy (Chang, 1993; Chang, 1999; Li, 2002a, b; Sheng, 1998);
  - High price of land and/or difficulty in acquiring land (Chen, 1994; Cheng and Liao, 1998; *Taipei Journal*, 25 Aug., 2000; Wu, 1995; Yu, 1995);
  - World Cyclical Demand (Courtenay, 1999; *Economist*, 15 Sept., 2001; Her, 1997a; Lin, 2001; Wu and Cheng, 2002);
  - Appreciation of the NT Dollar (*Free China Journal*, 24 Jan., 1994; Liang, 1993; Smith, 1998);
  - Companies’ desire to increase market share elsewhere (Cheng, 1998a; *Free China Journal*, 1996);
  - Shifts in the domestic economy of Taiwan (Clark, 1994; Lin, 2001, Rowthorn and Ramaswamy, 1997);
  - Weak Investor Sentiment (Hwang, 2002; Tung, 1997);
  - Crime (Domes, 1992);
  - Decrease in willingness to work (Chang, 1988; Her, 1996);
  - Desire to locate closer to upstream suppliers (*Free China Journal*, 18 Oct., 1996);
  - Failure of domestic manufacturers to up-grade technology (Her, 1997a);
  - Fragile industrial infrastructure (Tung, 1997);
  - General restructuring of the Taiwan economy (Chiu, 2001);
  - Improvements in quality of Mainland Chinese products (*Free China Journal*, 1996);
  - Increase in self-employment (Chang, 1988; Cheng, 1998d);
  - Increases in labor disputes (Her, 1997a);
  - Lack of direct transportation links with the People’s Republic of China (Cheng, 1997);
  - Lack of local raw materials (*Taipei Journal*, 25 Aug., 2000);
  - Local opposition (Baum, 1998);
  - Loss of government subsidies (Chou, 2002);
  - Obstacles to export expansion (Wu, 1995);
  - Over-reliance on small and medium sized enterprises (Clark, 1994);
  - Poor water quality (Shen, 1993);
  - Power shortages (Wu, 1995);
  - Privatization of state-owned firms (Shen, 1999a,b);
  - Red tape involved in permit application process (Baum, 1998);
  - Social unrest (Domes, 1992);
  - Part of world-wide process (*Economist*, 2003b);
  - Work in manufacturing no longer attractive (Chou, 2002);
  - World bans on export of certain chemical products (Shen, 1993).

As a set of explanations not only is this list quite long, but many of the items on it have been cited repeatedly as either bottlenecks to further development of manufac-

turing, or as explanations for the strength of the service sector. For example, water quality issues, including shortages, have been cited as a limiting factor in industrial expansion since the 1960s (Lin, 1965; Selya, 1974). Similarly, land related problems have long plagued Taiwan, and government programs to build industrial zones were designed to ease this bottleneck (Fuchs and Street, 1982; Tsai, 1984). Changes in attitudes towards work have been identified as a basis for the preference of employment in the service sector (Cheng, 1998e; *Free China Journal*, 1991; Gold, 1991; Selya, 1994). Other items appear to be related to short term economic and financial crises in either Asia, such as the East Asian Financial Crisis of 1997, or more general world economic cycles

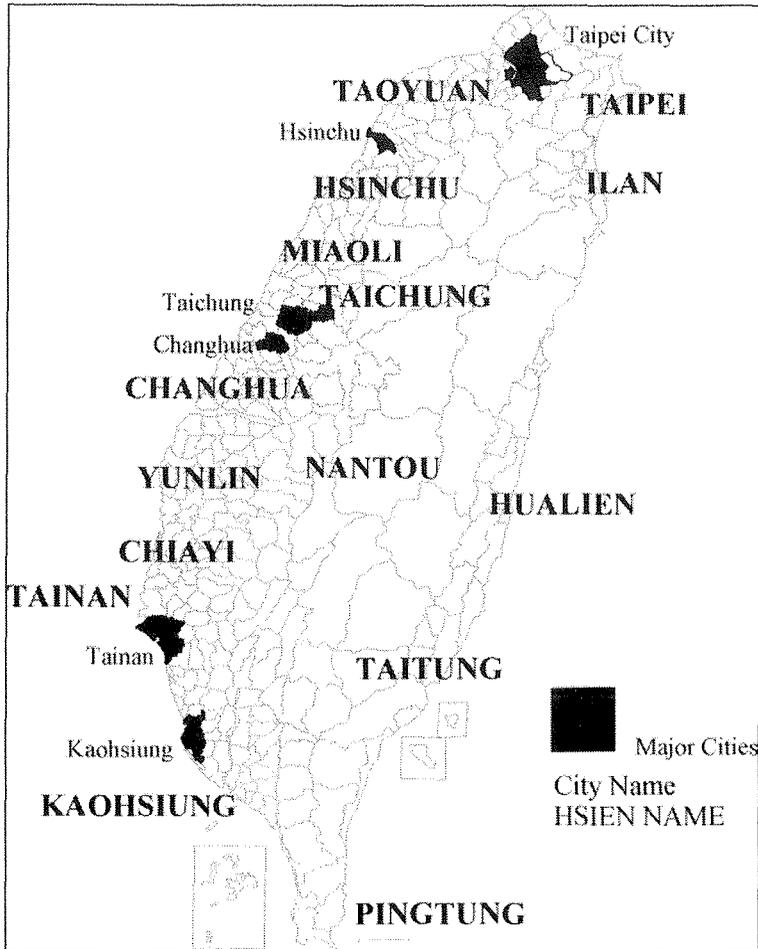
In this research both the perception that de-industrialization took place to the detriment of the Taiwan economy and the explanations for de-industrialization are subject to analysis using spatial methods. Data for this study were taken from the successive *Industrial and Commercial Census of Taiwan*. There are two advantages to using this source. First, a similar methodology of data collection was used for all censuses so that the data are highly comparable. Second, the census reports contain tables measuring manufacturing in various ways at the enumeration level of city and township (*hsiang* and *chen*). The only exception to the second advantage is the 2001 *Census*. No detailed tables showing data at the *hsiang* and *chen* level were published. Hence the spatial analysis of de-industrialization uses the end point of the 1996 *Census*. For readers unfamiliar with Taiwan, Figure 1 provides a basic place name orientation. For additional information readers should consult Chang (1972).

## DE-INDUSTRIALIZATION: DEFINITIONS, MEASURES, ISSUES

In focusing on the decline in employment in manufacturing, those concerned with de-industrialization in Taiwan have used the most simplistic and contentious measure of economic change possible (Cairncross, 1979; Dicken, 1986). While calculating the absolute and relative decline in employment in manufacturing is relatively direct and easy, it also can lead to confusion. The main cause of confusion involves the difficulty in differentiating a shrinking workforce in manufacturing due to periodic recessions as part of normal cyclical changes in an economy, and de-industrialization. In addition, it is not clear whether or not changes in employment reflect changes in industrial output, the importance of manufacturing in the GDP of a country, or the role of manufacturing in the size of a country's export base. Finally, shifts in manufacturing employment do not provide a basis for deciding whether the manufacturing sector of an area is unable to compete internationally in the production and export of manufactured goods, thus depriving a country of the means to import manufactured goods (Dicken, 1986, 1992). A more complete set of measures is needed then to establish whether an area is under going de-industrialization. At a minimum, changes in employment patterns must be cross-checked

to see whether or not there have been productivity increases in output per worker (Doyle, 2002; Thirwall, 1982). It is also necessary to see whether or not changes in real wages have led to deterioration in competitiveness (Lin, 1993).

Figure 1: Taiwan orientation map.



Another seeming error in the discussion of the de-industrialization of Taiwan has been to assume that de-industrialization is a negative process. In contrast, there is a large literature that argues that a decline in manufacturing can be seen as an indication of economic success, featuring shifts in consumer preferences towards services (Cairncross, 1979; Brown and Sheriff, 1979), increases in living standards and technological progress (Rowthorn and Ramaswamy, 1997), and economic efficiency within the context of globalization (*The Economist*, 2003a).

## EVIDENCE OF DE-INDUSTRIALIZATION

Based on the above considerations, it is possible to begin analyzing the changes in manufacturing in Taiwan. For all variables, the peak year was compared with the initial and/or last year of our data set, a method used elsewhere with good results (Thirwall, 1982).

Maps of employment in manufacturing provide some unexpected insights in the nature of the de-industrialization process. First the timing of job losses is not uniform across the island (Figure 2). While it is true that four out of the five major cities experienced declines from their maximum employment in manufacturing by 1986, the only other places with early job losses are relatively remote. Significantly some of the suburbs of the major cities experienced very late declines, while other suburbs, some 18.24 percent of all townships, experienced their maximum manufacturing employment in the last year of census data, 1996, i.e., in essence they had not experienced de-industrialization. Second, some 21.2 percent of townships actually experienced job increases (Figure 3). These townships are widespread, but include a broad tier of administrative units to the south and west of Taipei City, clusters of units around Tainan and Kaohsiung Cities, and one area to the southeast of Taichung City. The areas that experienced the highest decline in manufacturing employment are very clustered: there is a broad band running through Taipei and Ilan *hsien*; a similar band extends through eastern Taoyuan, Hsinchu, and Miaoli *hsien*. Similar clusters appear in Nantou, Chiayi, Tainan, and Tainan *hsien*. The areas experiencing the severest losses appear to be a band running north south along the southeastern coast of Taiwan, including parts of Ilan, Hualian, Taitung, and Pingtung *hsien*. Of the major cities only Taipei city experienced a loss below the average, while the remaining cities were well above the average loss.

Finally, losses are not necessarily permanent (Figure 4). A small minority of the administrative areas of Taiwan, thirty-two townships and Taipei City, actually experienced some recovery of lost manufacturing jobs. In no case did the number of new positions completely compensate for previous losses. Nevertheless, it is telling that remote areas with early losses and Taipei City with all its constraints to manufacturing, were by 1996 able to recoup some of their previous losses. The implication is that future employment gain in manufacturing could be possible virtually anywhere. In fact, a significant recovery of manufacturing jobs has been reported (Bradsher, 2004). This recovery can be traced to two sources. First, a general recovery of the economy starting in 2001. Second, Taiwan entrepreneurs did not totally abandon Taiwan as a manufacturing center. They did move off shore those products that depended on cheap labor, while retaining in Taiwan the production higher value products. Similarly they kept upstream functions such as developing new products in Taiwan, while sending downstream manufacturing jobs abroad. In so doing they followed what has been termed a "keeping the roots planted in Taiwan while letting the branches and leaves expand abroad" strategy (Chen, 2005).

Figure 2: Peak period of manufacturing employment.

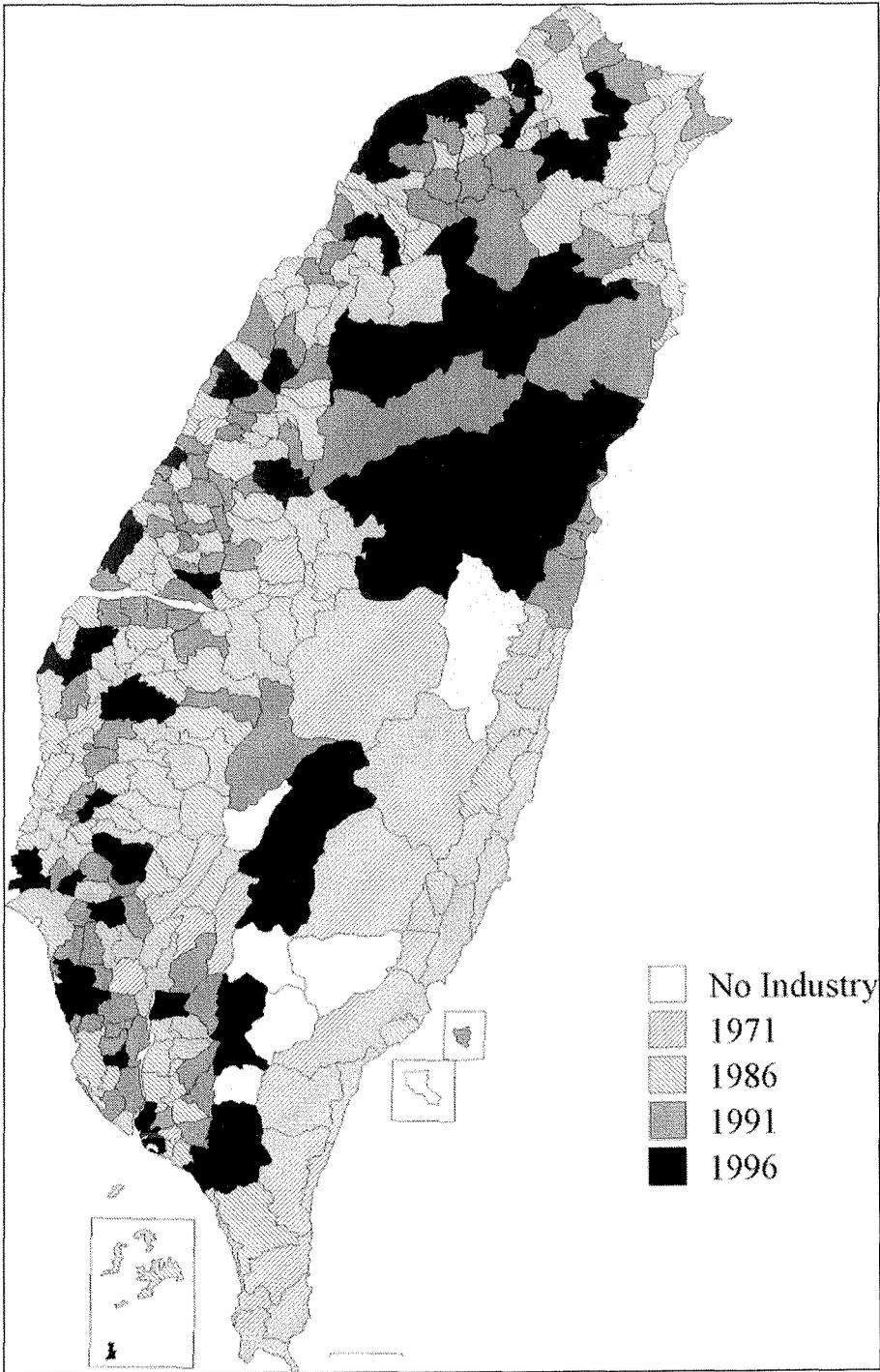


Figure 3: Percent decline in employment from peak period.

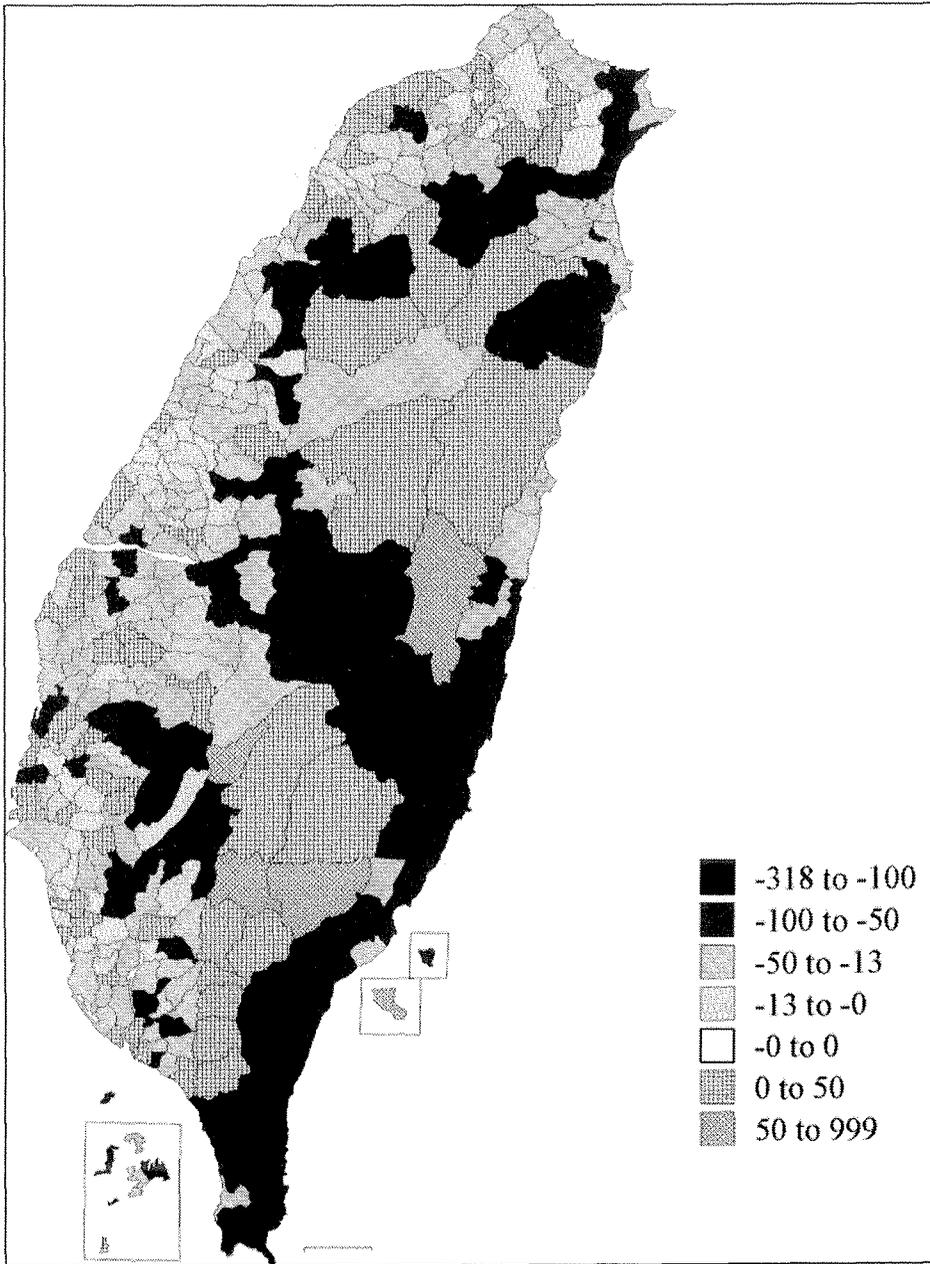




Table 2: Product moment correlation matrix: Alternative measures of manufacturing in Taiwan.

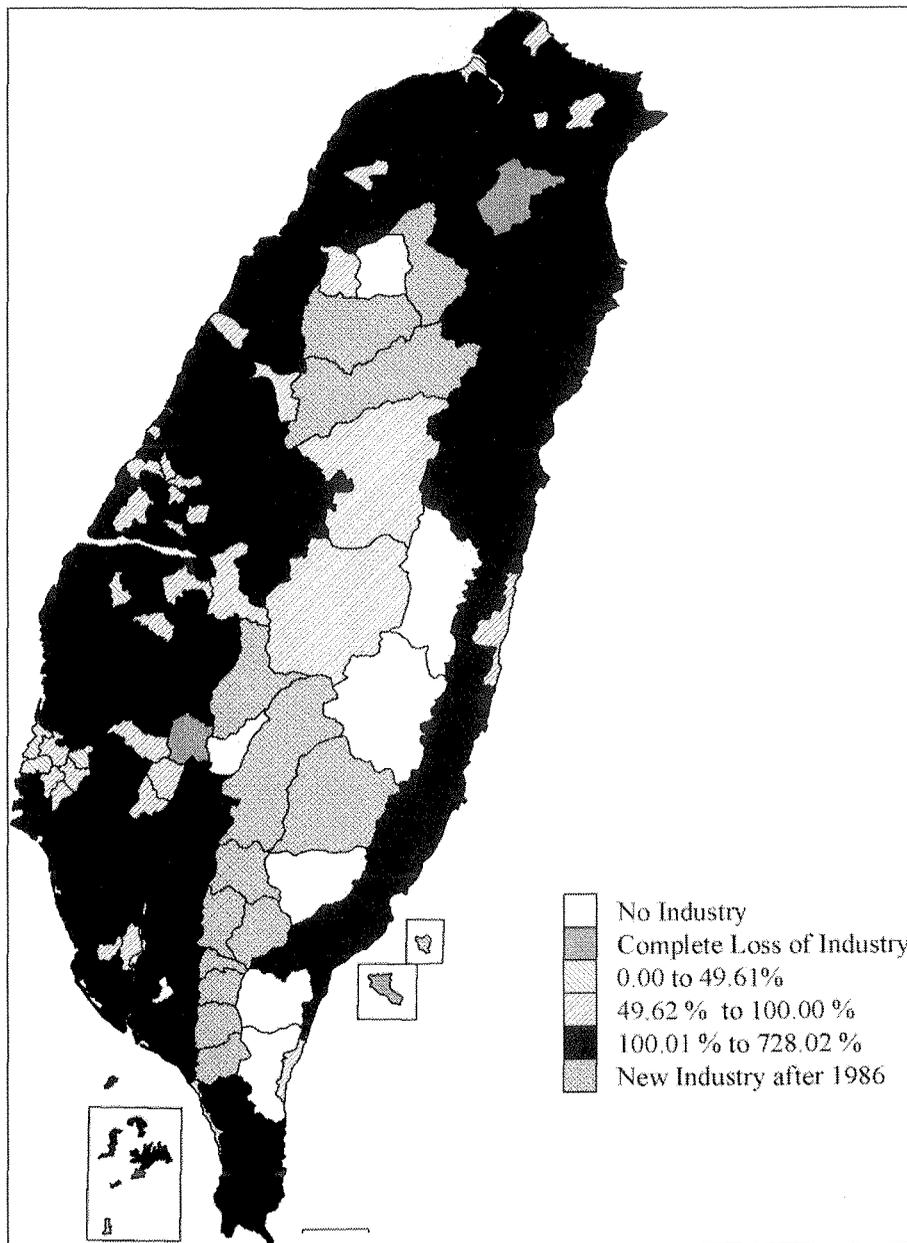
| 1986                |            |             |                  |
|---------------------|------------|-------------|------------------|
|                     | Employment | Value Added | Average Salaries |
| Employment          | 1.00       | 0.541       | 0.228            |
| Value Added         | 0.541      | 1.00        | 0.077            |
| Average Salaries    | 0.228      | 0.77        | 1.00             |
| 1996                |            |             |                  |
| Employment          | 1.00       | 0.908       | 0.088            |
| Value Added         | 0.908      | 1.00        | 0.170            |
| Average Salaries    | 0.088      | 0.170       | 1.00             |
| Changes in Measures |            |             |                  |
| Employment          | 1.00       | -0.356      | 0.040            |
| Value Added         | -0.356     | 1.00        | 0.522            |
| Average Salaries    | 0.040      | 0.522       | 1.00             |

Source: Calculated by author from data in Industrial and Commercial Census of Taiwan, various years. Taipei: Directorate-General of Budgeting, Accounting, and Statistics, Executive Yuan.

Between 1986 and 1996 the *average salary increase* for all employees in manufacturing was 49.61 percent. The statistical distribution of increases however is most telling: 2.05 percent of all places had an increase up to the average, while 10.92 percent had increases above the average and as high as double (100 percent) the 1986 figure, and 87.03 percent had increases from 100 to 728 percent. All told then, if the townships that developed new industry after 1986 are included, 96.5 percent of all townships experienced increases. What is striking about the spatial distribution of salary increases is how widespread the highest increases are (Figure 5). Rather than describe where these major increases occurred we are better off noting that the central mountain core in its northern and southern extremes attracted new industry, while the middle section had either no industry to start with or townships with increases in the second highest category. The only real cluster of townships with very low salary increases are found scattered in west-central Tainan *hsien* or randomly distributed in Chiayi and Taipei *hsien*.

In contrast, the data for *changes in the value added in manufacturing* are more varied (Figure 6): only 78.8 percent of townships experienced increases in value added, with roughly half of these have increases up to 107 percent, while the other half had increases ranging up to 25,540 percent. Clusters of high gain townships are widespread: in and around Taipei City, on the east coast south of Hualien *hsien*, in a rough east-west band across central Taiwan, in a north-south cluster aligned along the Kao-ping river in the south, at the tip of the island, along the Taoyuan-Miaoli-

Figure 5: Changes in salaries in manufacturing.



Ilan *hsien* border, and in Taoyuan *hsien* along the coast. Those places with negative changes or very low positive changes present a checkerboard pattern along the east coast, and in the areas with very high changes. Although the group with negative change constitute but some 15.51 percent of all townships, many of the places with such losses had also experienced very high gains in salaries. These contrasting patterns are consistent with the mixed correlation coefficients shown in Table 2. But they also suggest that manufacturing is not as vibrant as the spatial distribution of salary gains might suggest.

Given the contrasting observations that have been made regarding the spatial distribution of three measures of manufacturing, what can be concluded about the current health and prospects for manufacturing in Taiwan? Since we are lacking data on regional specialization in manufacturing, this question must be answered in a more aspatial, macro context. As might be expected there are reasons to be either optimistic or pessimistic.

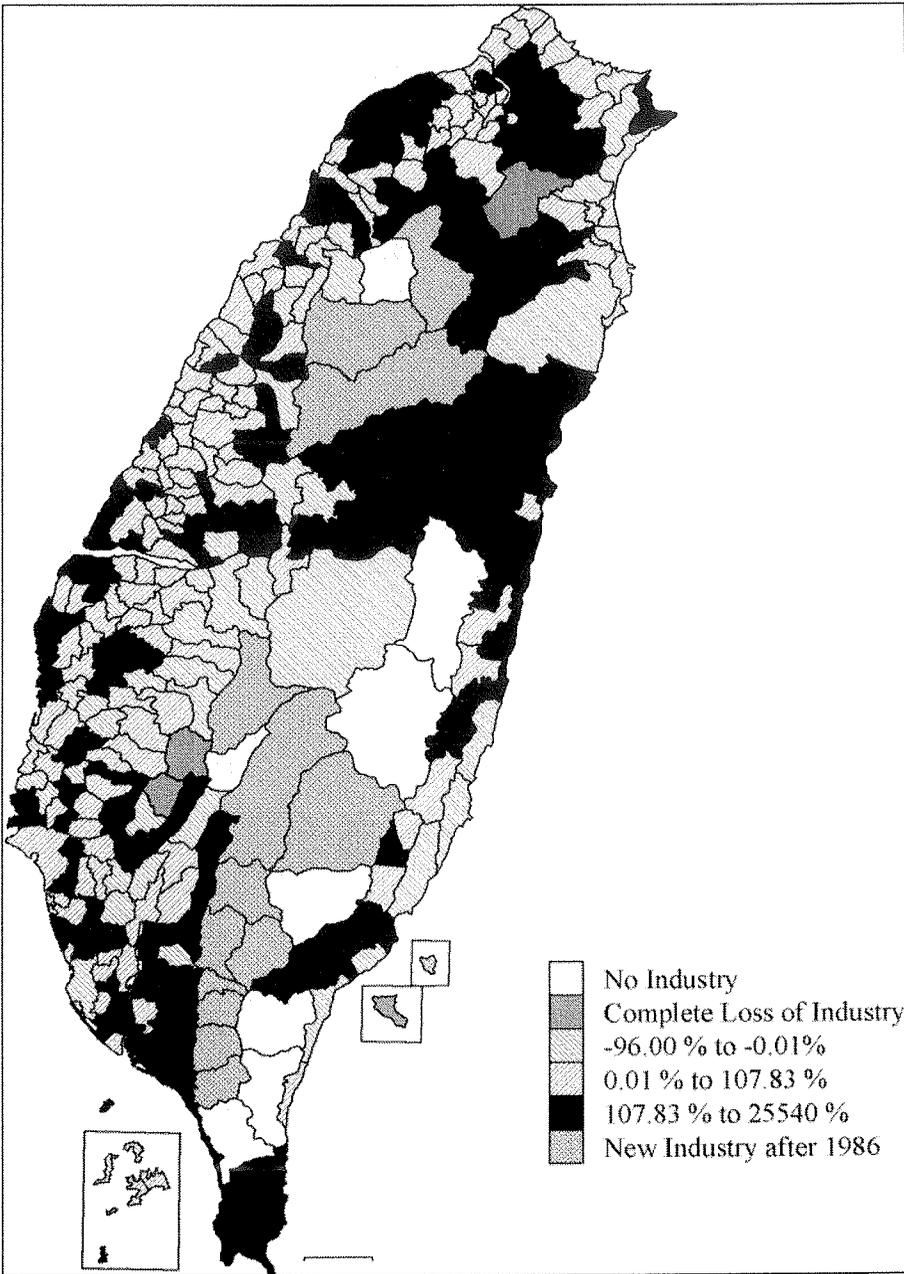
## REASONS FOR ANTICIPATING A BRIGHT FUTURE FOR TAIWAN MANUFACTURING

An optimistic future for manufacturing in Taiwan can be derived from clusters of data dealing with six economic measures: foreign trade, direct foreign investment, competitiveness, employment trends, standards of living and industrial restructuring.

In terms of *foreign trade*, Taiwan has had strong growth in the value of manufactured exports and a positive balance of trade since the government adopted an export orientation in the 1960s (Table 1). Some slowdowns or reversals in growth and balance of trade did occur during world or local recessions, but as conditions improved exports rebounded. Another perspective on the strength of Taiwan's exports is derived from Taiwan's ranking as a world trading power (*Pocket World in Figures*, various years; *Direction of Trade Yearbook*, various years): she has ranked as high as 12<sup>th</sup> and as low as 15<sup>th</sup> in the period 1986 to 2001. Similarly, the percent of world exports generated by Taiwan has been on average some 1.73 of the total, varying on a year-to-year basis with a narrow range of 0.56 percentage points. It is important to note that growth occurred, and rank maintained, even as competition from other Asian Tigers and the People's Republic of China intensified.

Although Taiwanese entrepreneurs have gone overseas, foreign entrepreneurs continue to find Taiwan an attractive place to invest (Dreyer, 1990), despite the perception that it is a high wage country (Diesenhouse, 2003). Taiwan then has been able to continually attract significant *direct foreign investment in manufacturing*. For the period 1952 to 2005 some \$ 64.7 billion was invested in manufacturing (Table 3). This investment occurred across the entire spectrum of goods, including such low order products as food and beverage, processing, textiles, and garments. However,

Figure 6: Change in value-added in manufacturing.



investment in electronic and electric appliances has been a major area of investment. Since 1993 major direct foreign investments have been made in plastics, precision instruments, and transportation. Taiwan remains an attractive place for investors due to the high quality of goods produced (Cheng, 1998c), its strategic location (Cheng, 1997; 1998c); its experienced workforce (Shen, 1996a); its sound economic structure (Cheng, 1997; Wu and Cheng, 2002); its excellent, low-risk, credit rating (Shen, 1996b); government incentives and plans to turn Taiwan into an Asia Pacific manufacturing center (Shen, 1996a; Wu and Cheng, 2002); and the possibility to establish strategic alliances with other Taiwan-based firms (Li, 2003a).

In terms of de-industrialization, the data clearly show that fully some 92 percent of the total direct foreign investment in manufacturing occurred after 1986 (Table 3). On an annual basis, all years after 1986 show that the percent of total direct foreign investment devoted to manufacturing is well above the 1962-2002 average of 50.8 percent. Furthermore, on a sector-by-sector basis only one out of fourteen categories of manufacturing, non-metallic materials, had less than 73 percent of the investment occurring after de-industrialization was said to have set in. A favorable investment climate is also evident in the high rankings afforded Taiwan by such organizations as Business Environment Risk Intelligence, Economist Intelligence Unit, Heritage Foundation, Money Matters Institute, and World Economic Forum (Li, 2003b,c). Taiwan's attractiveness has even transcended political and military threats from the People's Republic of China (Baum, 1995).

As for *competitiveness*, Taiwan has clearly been able to maintain its rankings (Courtenay, 2003; Li, 2003b,c,d; Shen, 1997). Regardless of which institution or foundation ranks Taiwan, and regardless of the ranking measure used, Taiwan has either maintained or improved its competitiveness rankings over the years. One factor in Taiwan's ability to remain competitive is the fact that increases in labor productivity in manufacturing have been strong from the mid 1980s through 2002, averaging some 5.9 percent per year.

Regarding *employment trends*, it is true that the historically low rates of unemployment enjoyed by the Taiwan population have increased from an average of 1.5 percent during the 1970s, 1980s, and 1990s, to 5.2 percent in 2002. This increase has led to a call for additional government action and programs (Chiu, 2000a,b), in addition to the provision of labor insurance begun in 1985 (Kuo, 1985). Concern over unemployment rates however must be balanced by three significant facts. First, Taiwan workers have been enjoying a decrease in the average work week (Harmsen, 1995; *Far Eastern Economic Review*, 1997). Second, the Council of Labor Affairs has continuously allowed the import for foreign workers for placement in the Three D—dirty, dangerous, and disgusting—industries, albeit in the context of changing labor needs, unemployment rates, and the state of diplomatic affairs (Gao, 2001; Lee, 2002). Third, compared with unemployment rates in first world countries, Taiwan's rates are not high.

By all measures, despite a decline in the number of employees in manufacturing, *standards of living* have improved since 1986. Per capita income has continued to increase, although the US dollar value of that income has fallen somewhat as the value of the dollar itself has weakened during 2001-2. Nevertheless purchasing power parity has kept well ahead of fluctuations in currency rates. Ownership of common household appliances is near or at saturation levels.

Finally, Taiwan's manufacturing has gained due to *industrial restructuring*. Two examples, textiles and high technology, demonstrate how industrial restructuring has strengthened Taiwan's manufacturing.

*Textiles* is often seen as an archetypical sunset industry. And the data for Taiwan at first glance support such a view. Employment has declined by some 180,820 positions, or 53.3 percent, since its peak of some 339,498 in 1976 (as a percent of the workforce in manufacturing textile employment peaked in 1971, with 25.9 percent; by 1996 some 6.41 percent of manufacturing employment was in textiles). By 2002 some 23.7 percent of the textile manufacturing establishments have closed their doors since the 1986 peak of 8437 factories. Some 147 Taiwanese entrepreneurs have responded to what they saw as deteriorating economic conditions by investing some US\$917 million in textiles factories offshore in the period 1952 to 2005 (All data taken from *Taiwan Statistical Data Book*, various years.).

Yet the value of textile exports continued to climb up until 1997, when some \$14.2 million worth of textiles, representing some 11.6 percent of all exports, were shipped overseas. Although the value and percent of textile exports have declined, in 2005 some US\$10.8 million were exported, presenting 5.74 percent of all exports. Similarly, labor productivity has increased every year in this industry, albeit sometimes at rates lower than overall manufacturing. And foreign investors found Taiwan textiles a good investment: 88.1 percent of all textile investment have occurred after 1976. The US\$585 million invested ranks textiles as the seventh most popular sector for attracting direct foreign investment. This investment in essence represents a return of some 84 percent of the investment made by Taiwan entrepreneurs in textiles overseas!

Despite the loss of jobs in textiles, Taiwan has been able to maintain a viable textile industry. This has been done by a number of strategies (Her, 2002; Mehta, 2006). First, the textile industry has paid more attention to niche needs in both upstream and downstream production of speciality, high-value, man-made fibers known as "functional fabrics" and processed silk, rather than relying on staple fabrics (Lu, 2002). As such it has made major changes in the product lines it produces. In so doing it has worked to acquire a reputation for high quality products. Second, it has upgraded the technology it uses to include high technology machinery. Part of this upgraded has been made possible by the new cadre of college graduates that are being produced by modernized programs in fashion design and textile engineering. In turn, manufacturers of textile machinery have begun providing a range of automated machines, implemented strict quality control systems, established a strong

Table 3: Direct foreign investment (US \$1000).

| Year | Food  | Textiles | Garments | Leather | Lumber | Chemicals | Paper | Rubber | Plastics | Non-Metallic | Basic Metals | Machinery | Electronics | Transport | Precision Instruments | Total  | % Manufacturing |
|------|-------|----------|----------|---------|--------|-----------|-------|--------|----------|--------------|--------------|-----------|-------------|-----------|-----------------------|--------|-----------------|
| 1952 | 0     | 961      | 0        | 0       | 0      | 8         | 0     | 0      | 0        | 0            | 98           | 0         | 0           | 0         | 0                     | 1067   | 100.0           |
| 1953 | 671   | 347      | 91       | 0       | 0      | 2         | 0     | 0      | 0        | 312          | 0            | 17        | 0           | 0         | 0                     | 3695   | 38.97158322     |
| 1954 | 2045  | 0        | 0        | 0       | 0      | 14        | 0     | 0      | 0        | 0            | 0            | 50        | 0           | 0         | 0                     | 2220   | 95.0            |
| 1955 | 0     | 0        | 30       | 0       | 0      | 4423      | 0     | 0      | 0        | 141          | 0            | 0         | 0           | 0         | 0                     | 4599   | 99.89128071     |
| 1956 | 507   | 1115     | 0        | 52      | 0      | 961       | 360   | 100    | 0        | 96           | 0            | 0         | 0           | 0         | 0                     | 3493   | 91.35413685     |
| 1957 | 100   | 0        | 0        | 22      | 86     | 417       | 0     | 0      | 0        | 335          | 0            | 0         | 0           | 0         | 0                     | 1622   | 59.18618989     |
| 1958 | 0     | 149      | 0        | 3       | 0      | 0         | 379   | 0      | 0        | 337          | 0            | 0         | 1043        | 0         | 0                     | 2518   | 75.89356632     |
| 1959 | 100   | 333      | 0        | 0       | 0      | 0         | 0     | 0      | 0        | 82           | 0            | 0         | 0           | 0         | 0                     | 965    | 53.36787565     |
| 1960 | 0     | 2316     | 0        | 0       | 0      | 12452     | 0     | 0      | 0        | 0            | 0            | 294       | 0           | 0         | 0                     | 15473  | 97.3437601      |
| 1961 | 170   | 384      | 98       | 32      | 0      | 4608      | 0     | 0      | 0        | 172          | 323          | 0         | 1156        | 0         | 0                     | 14304  | 48.53887025     |
| 1962 | 95    | 440      | 0        | 0       | 0      | 2408      | 78    | 75     | 0        | 0            | 411          | 0         | 851         | 0         | 0                     | 5203   | 83.75936959     |
| 1963 | 6000  | 54       | 0        | 0       | 38     | 8613      | 0     | 383    | 0        | 207          | 328          | 354       | 625         | 0         | 0                     | 18050  | 91.97783934     |
| 1964 | 3760  | 513      | 572      | 22      | 403    | 1250      | 25    | 0      | 0        | 120          | 691          | 1706      | 771         | 0         | 0                     | 19897  | 49.41951048     |
| 1965 | 753   | 503      | 1706     | 461     | 254    | 10061     | 13    | 463    | 0        | 195          | 344          | 0         | 21377       | 0         | 0                     | 41610  | 86.83008892     |
| 1966 | 533   | 1832     | 58       | 272     | 618    | 585       | 237   | 178    | 0        | 626          | 1061         | 387       | 15381       | 0         | 0                     | 29281  | 74.3417233      |
| 1967 | 2039  | 1541     | 6040     | 146     | 282    | 6595      | 1143  | 2078   | 0        | 2958         | 5873         | 4642      | 14559       | 0         | 0                     | 57006  | 84.01922605     |
| 1968 | 2144  | 3133     | 5250     | 104     | 1000   | 14434     | 775   | 3980   | 0        | 3330         | 2727         | 1650      | 26993       | 0         | 0                     | 89894  | 72.88584333     |
| 1969 | 1913  | 4353     | 1536     | 224     | 125    | 3490      | 593   | 3288   | 0        | 717          | 2004         | 3349      | 64766       | 0         | 0                     | 109437 | 78.91115436     |
| 1970 | 222   | 4177     | 2529     | 817     | 250    | 10638     | 254   | 1891   | 0        | 5920         | 3516         | 3090      | 73832       | 0         | 0                     | 138896 | 77.13397074     |
| 1971 | 145   | 6752     | 2258     | 771     | 223    | 11903     | 620   | 7442   | 0        | 317          | 67500        | 1592      | 32970       | 0         | 0                     | 162954 | 81.30699461     |
| 1972 | 726   | 2898     | 1853     | 108     | 1314   | 3883      | 597   | 4982   | 0        | 156          | 3327         | 40058     | 19720       | 0         | 0                     | 126656 | 62.86476756     |
| 1973 | 1652  | 16026    | 4537     | 2962    | 3289   | 28864     | 1814  | 6995   | 0        | 24557        | 11029        | 43818     | 75748       | 0         | 0                     | 248854 | 88.92402774     |
| 1974 | 3796  | 10720    | 1100     | 798     | 2265   | 12633     | 5382  | 2557   | 0        | 36210        | 6587         | 8174      | 69652       | 0         | 0                     | 189376 | 84.4214684      |
| 1975 | 1763  | 7329     | 1641     | 2508    | 21     | 30568     | 1310  | 2201   | 0        | 1802         | 3816         | 5661      | 24701       | 0         | 0                     | 118175 | 70.5064523      |
| 1976 | 3259  | 3972     | 1526     | 487     | 2743   | 12433     | 25    | 1594   | 0        | 12330        | 5108         | 8177      | 72395       | 0         | 0                     | 141519 | 87.65536783     |
| 1977 | 1663  | 1493     | 814      | 339     | 915    | 14010     | 940   | 2719   | 0        | 4151         | 6991         | 7627      | 52801       | 0         | 0                     | 163909 | 57.63136863     |
| 1978 | 673   | 5557     | 910      | 213     | 629    | 35170     | 94    | 9806   | 0        | 3246         | 8593         | 9417      | 63495       | 0         | 0                     | 212929 | 64.71781674     |
| 1979 | 8701  | 5262     | 3410     | 72      | 4480   | 22866     | 955   | 6246   | 0        | 44045        | 16936        | 8887      | 110408      | 0         | 0                     | 328835 | 70.63360044     |
| 1980 | 14004 | 8201     | 1928     | 0       | 3865   | 57258     | 587   | 9965   | 0        | 186740       | 29325        | 14519     | 108602      | 0         | 0                     | 465964 | 93.35356379     |
| 1981 | 18367 | 6582     | 2172     | 0       | 1554   | 42982     | 82    | 18700  | 0        | 5729         | 44099        | 39462     | 83948       | 0         | 0                     | 395757 | 66.62598514     |

(cont.)

| Year   | Food    | Textiles | Garments | Leather | Lumber | Chemicals | Paper  | Rubber | Plastics | Non-Metallic | Basic Metals | Machinery | Electronics | Transport | Precision Instruments | Total    | % Manufacturing |
|--------|---------|----------|----------|---------|--------|-----------|--------|--------|----------|--------------|--------------|-----------|-------------|-----------|-----------------------|----------|-----------------|
| 1982   | 20375   | 4130     | 4062     | 0       | 614    | 35994     | 7252   | 5395   | 0        | 6922         | 46383        | 30727     | 70797       | 0         | 0                     | 380006   | 61.22298069     |
| 1983   | 10773   | 1426     | 913      | 0       | 1375   | 36934     | 3826   | 12418  | 0        | 10435        | 13922        | 141642    | 107267      | 0         | 0                     | 404468   | 84.2912171      |
| 1984   | 9275    | 3533     | 1993     | 2023    | 1525   | 132507    | 479    | 23430  | 0        | 895          | 17412        | 41739     | 267652      | 0         | 0                     | 558741   | 89.92771248     |
| 1985   | 21058   | 7749     | 2006     | 2782    | 1565   | 214259    | 555    | 6927   | 0        | 6644         | 51425        | 86471     | 139304      | 0         | 0                     | 702459   | 76.97886994     |
| 1986   | 9442    | 5725     | 3028     | 1026    | 1356   | 139896    | 2658   | 21662  | 0        | 11566        | 45637        | 110565    | 231741      | 0         | 0                     | 707380   | 75.84594616     |
| 1987   | 77073   | 16218    | 4541     | 2431    | 7823   | 171625    | 9806   | 72427  | 0        | 47776        | 121163       | 75946     | 377375      | 0         | 0                     | 1418796  | 69.36895791     |
| 1988   | 56916   | 25778    | 3805     | 885     | 3587   | 104237    | 13017  | 56701  | 0        | 34737        | 68419        | 137098    | 237329      | 0         | 0                     | 1182538  | 62.78944102     |
| 1989   | 219206  | 52400    | 5296     | 772     | 11934  | 519996    | 33157  | 83079  | 0        | 32667        | 175561       | 102885    | 391042      | 0         | 0                     | 2418299  | 67.31983928     |
| 1990   | 100179  | 31403    | 3287     | 2543    | 22977  | 506678    | 8786   | 33176  | 0        | 33089        | 187232       | 128384    | 377039      | 0         | 0                     | 2301772  | 62.33341095     |
| 1991   | 38410   | 46631    | 13332    | 478     | 13320  | 200963    | 1245   | 18409  | 0        | 30797        | 132960       | 175049    | 570099      | 0         | 0                     | 1778419  | 69.82004803     |
| 1992   | 55014   | 15218    | 1392     | 1767    | 8613   | 106517    | 12355  | 70088  | 0        | 10490        | 40192        | 97529     | 323308      | 0         | 0                     | 1461374  | 50.80718557     |
| 1993   | 55354   | 9279     | 13437    | 2899    | 5801   | 107682    | 1008   | 364    | 22158    | 44386        | 72897        | 36923     | 226651      | 65197     | 8873                  | 1213476  | 55.45301267     |
| 1994   | 93118   | 53595    | 16407    | 10248   | 1897   | 189567    | 3419   | 4015   | 8608     | 14953        | 42935        | 45882     | 296088      | 115607    | 22272                 | 1630717  | 56.33172402     |
| 1995   | 43187   | 39935    | 3448     | 7476    | 1681   | 374874    | 5704   | 460    | 6798     | 13572        | 22578        | 51772     | 1241040     | 146220    | 16984                 | 2925334  | 67.5385785      |
| 1996   | 108285  | 30200    | 1251     | 17898   | 3502   | 64526     | 10571  | 1991   | 19014    | 7247         | 63696        | 45422     | 443147      | 49645     | 23795                 | 2460836  | 36.17429199     |
| 1997   | 47718   | 46959    | 33969    | 34296   | 1844   | 188689    | 6604   | 953    | 11173    | 8972         | 763444       | 62595     | 952463      | 99335     | 50888                 | 4266629  | 54.13880607     |
| 1998   | 59752   | 54763    | 4439     | 41094   | 1566   | 171008    | 4900   | 334    | 29618    | 25815        | 67634        | 46576     | 1205776     | 93401     | 47473                 | 3738758  | 49.59264547     |
| 1999   | 17728   | 21795    | 1749     | 13190   | 2441   | 163015    | 7377   | 954    | 44387    | 13019        | 62661        | 57733     | 1034058     | 68687     | 34546                 | 4231404  | 36.47347311     |
| 2000   | 81501   | 4907     | 16050    | 16906   | 2832   | 146122    | 46798  | 609    | 10644    | 83117        | 59027        | 87078     | 1092871     | 26451     | 62960                 | 7607739  | 22.84348872     |
| 2001   | 75838   | 5072     | 18326    | 6712    | 1714   | 136062    | 3365   | 397    | 20622    | 47636        | 118938       | 102380    | 1055614     | 48496     | 129284                | 5128529  | 34.52171178     |
| 2002   | 52796   | 11440    | 2175     | 11721   | 3687   | 98750     | 3971   | 2403   | 20309    | 32018        | 63993        | 40491     | 662994      | 169874    | 57700                 | 3271747  | 37.72669464     |
| 2003   | 26098   | 15146    | 2185     | 10478   | 219    | 161843    | 10092  | 3464   | 19021    | 22403        | 30261        | 72147     | 894369      | 37736     | 89275                 | 3575656  | 39.00646483     |
| 2004   | 43378   | 7417     | 27968    | 12239   | 47658  | 146365    | 8699   | 30128  | 17505    | 34511        | 76205        | 118879    | 1263682     | 43745     | 54460                 | 3952788  | 48.8981195      |
| 2005   | 40337   | 23213    | #        | 13020   | 3660   | 112881    | 5154   | 16     | 23702    | 42910        | 61206        | 84509     | 783756      | 39368     | 92143                 | 4228068  | 31.35888543     |
| Total  | 1438612 | 630875   | 225118   | 223297  | 177545 | 4584519   | 227061 | 535443 | 253559   | 951408       | 2626468      | 2183353   | 15181256    | 1003762   | 690653                | 64723091 | 47.79272517     |
| %86-05 | 90.46   | 81.96    | 78.22    | 93.18   | 83.42  | 83.13     | 87.50  | 75.01  | 100.00   | 62.19        | 86.68        | 76.94     | 89.98       | 100.00    | 100.00                |          |                 |

# Textiles and Garments combined since January, 2005.

Sources: Statistics on Overseas Chinese &amp; Foreign Investment, Technical Cooperation, Indirect Mainland Investment, Guide of Mainland Industry Technology Republic of China, December 31, 1999, Table 3, Taipei: Investment Commission Ministry of Economic Affairs.

Statistics on Overseas Chinese &amp; Foreign Investment, Outward Investment, Mainland Investment, The Republic of China, April, 2006, Table 5, Taipei: Investment Commission, Ministry of Economic Affairs.

distribution network, and offered both sales and service of equipment (Li, 2001; Lu, 2002). Further improvements have been made in packing, inventory control, price, and timely delivery (Lu, 2002).

The evolution of the *electronics industry* stands in stark contrast to that of textiles. Early in the 1960s United States and European electronics firms began manufacturing in Taiwan. Manufacture of radios and telephone sets began in earnest in 1962; of television sets in 1965 and of integrated circuits in 1968 (Liu et al., 1990). But the main force driving the growth of both electronics and high technology came in the form of a government policy that aimed at identifying key growth industries for incubating new, as well as up-grading existing, industries (Chi and Tsai, 1990; Chiu, 2000c; Hwang, 2002). In particular this policy sought to deepen Taiwan's indigenous science and technology based industries (Courtenay, 1993; Sun, 1999; Wang, 2003). The center piece of the government's plans for this sector was the establishment of the Hsinchu Science-based Industrial Park in 1980. Hsinchu was selected as the site of the park for situation reasons: two universities—National Tsing Hua and National Chiao Tung—were located in the town, as was the Industrial Technology Research Institute; in addition the town had good transportation links to Taipei city and the Chiang Kai-shek International airport. As a result, the Park has in essence evolved into a Science City (Zi, 1991). By the end of 2000 some 314 high-tech firms has located in the Park.

The success of this approach to developing critical economic sectors can be measured in several ways. The value of electronic, information, and communications products has increased some 1050 percent from US\$ 3.4 billion in 1986 to \$39.2 billion in 2001. The value of such goods from the Park alone reached US\$29.8 billion in 2000 (Wang, 2003). For the period 1986 to 1996 employment in these high-tech sectors is up about 13.6 percent, and the value of salaries paid has increased some 218 percent. The prospects for continued growth in high-tech/ knowledge-based industries is bright, since the success of the original Hsinchu Park has led both the government and private entrepreneurs to develop three additional parks. The Tainan Science-Based Industrial Park began operations in 1996. By 2006 there were 203 factories producing some US\$ 11.8 billion in exports; A twin park, Central Taiwan Science Park, opened in 2004 with a precision machinery and aerospace focus in Taichung *hsien* and a precision machinery, aerospace, biotechnology, communications, and opto-electronics focus in Yunlin *hsien*. The Formosa Plastics Group privately developed the Hwa Ya Technology Park in Taoyuan (Cheng, 1998c). This park was opened in 1999. Additional parks are being planned for including the Tingpu Science and Technology near Tucheng, Taipei *hsien*, with additional sites in Shulin, Ankeng, and Sanying under consideration (Li, 2003e). A software park is being developed in the eastern, Nankang, district of Taipei City. As has been the case with all types of planned industrial zones (Selya, 1974), not all high-tech zones that were planned have actually been built (Cheng, 1998b). As the electronics industry matures, entrepreneurs are themselves creating unique products and establishing

brand loyalty (Dean, 2003). In addition, biotechnology parks have been opened in Changhwa, Kaohsiung, Pingtung, Tainan, Taitung, and Yilan *hsien* (Smaglik, 2007).

The success of the electronics and high technology industry in turn was a major factor in the growth of a more knowledge based economy, especially in terms of knowledge-based manufacturing industries (Shen and Liu, 2002; Shen and Liu, 2003). The long-term goal is to expand knowledge based economic activities to include services as well so that Taiwan can be considered a "Green Silicon Island."

## REASONS FOR PESSIMISM OVER THE FUTURE OF TAIWAN MANUFACTURING

In contrast to the basically empirical foundations for optimism over the future of manufacturing in Taiwan, when it comes to pessimism the basis is fundamentally psychological. There are three issues, two political and one economic, in particular that generate concern. First is the perennial issue of Mainland China relations. The People's Republic of China sees the island province as a renegade province and is committed to its reunification with the motherland. Considerable upgrading of the military capabilities of the PRC has occurred in recent year. Such improvements could permit the PRC to either impose an embargo on the island or attempt an outright invasion. In addition, deployment of missiles along the China coast represents a real and growing threat to the island. Tensions are easily increased as was the case in November and December 2003, when in the run-up to the 2004 presidential elections in Taiwan, politicians there debated name changes and a referendum over the future of the island (Lawrence and Dean, 2003).

The second political concern relates to the commitment of the United States to defend Taiwan against an invasion from the PRC. The fear is that with the United States preoccupied with a war on terrorism, it will be unwilling or unable to come to Taiwan's defense.

The main economic concern relates to the degree to which the economies of Taiwan and PRC will become more intertwined as investment by Taiwan entrepreneurs in mainland facilities proceeds. There may be a dipping point in investment where any additional investment will blur the lines between the two economies and as a result the economy of Taiwan could lose its identity and independence. Conversely, it may be the case that Taiwan will become increasingly dependent on the PRC as a market and thus lose any ability to independently make economic or political decisions. It is true that these economic concerns can be empirically described. For example, according to the Investment Commission, Ministry of Economic Affairs, Republic of China, between 1994 and 2001 indirect investment totaling some US\$16.2 billion had been approved for the PRC. In contrast, data from the PRC indicate that some \$21.6 billion had been invested by Taiwan entrepreneurs. The disparity between the

two numbers is mostly attributable to the fact that some Taiwan direct foreign investment is channeled through Hong Kong. Similarly, there is concern that without trade between Taiwan and the PRC and between Taiwan and Hong Kong, Taiwan's balance of trade in many years would be negative. However, it is the interpretation of the data that leads government officials and entrepreneurs on Taiwan to be pessimistic about the future of manufacturing in Taiwan.

One additional economic concern focuses on the impact of overseas investment by Taiwan entrepreneurs on the structural problems of manufacturing. Despite high hopes overseas relocation for the most part has neither solved nor improved long-standing impediments to industrial upgrading in Taiwan such as the dependency on small and medium sized businesses (Hsueh, 1990; Hu and Schive, 1996; Pun, 1994; Tseng, 1988), research and development capacity, upgrading management or marketing techniques, product design, or antiquated banking and financial strategies (Tung, 1997).

## CONCLUSIONS

It appears that concern about the possible de-industrialization of Taiwan is as much methodological as factual. By using a definition and measure of changes in manufacturing that focus on employment, government officials and economists have concluded that Taiwan is in fact undergoing de-industrialization. However by international standards, Taiwan's decline in the number of manufacturing employees is at the low end of any scale. For example, from their respective peak years, the United States (1979) through 2002 has lost some 30.5 percent of manufacturing jobs, while Japan (1996) has lost some 20.1 percent. By these standards Taiwan's loss of some 8.29 percent of its manufacturing workforce while worrisome, is not unmanageable. There are already indications that the employment situation in Taiwan manufacturing is improving after a decade of economic competition from the People's Republic of China (Bradsher, 2004). In addition it is most telling that the standard of living in Taiwan has not declined during the period of alleged de-industrialization. Furthermore, alternative definitions and measures clearly demonstrate that the manufacturing sector of Taiwan is competitive, healthy, and robust. In addition, both government policies and private initiatives have proven to be successful in generating a high degree of specialization in manufacturing that will insure a prosperous future for manufacturing. While textiles and high-technology products are two outstanding examples of the power of specialization, other industries, such as automobile parts (Li, 2004) and paper mills (Lu, 2004), also have begun to show rejuvenation and attractiveness to foreign investors (Li, 2004). Careful attention to producing well-designed, high quality goods has also helped Taiwan maintain its export performance (Mehta, 2004). The strategies used by both government and entrepreneurs in Taiwan are not unlike those used successfully by the Japanese to

overcome the apparent loss of comparative advantages resulting from higher labor costs (*Economist*, 2004). A full test of the success of the government and entrepreneurs in maintaining Taiwan as strong manufacturing center must wait for the availability of data detailing specialization in manufacturing at the cities and townships level for Taiwan.

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